## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: February 18, 2004

### DATARAM CORPORATION

(Commission File No.)

(Exact name of registrant as specified in charter)

New Jersey

1-8266

22-1831409

(State or other jurisdiction of incorporation)

(IRS Employer Identification No.)

Route 571, P.O. Box 7528, Princeton, NJ

08543-7528

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (609) 799-0071

(Former name or former address, if changed since last report)

Item 7. Financial Statements and Exhibits.

Included in this report is the following exhibit:

Exhibit 99. Press Release dated February 18, 2004 announcing the third fiscal quarter results of operations.

Item 12. Results of Operations and Financial Condition

On February 18, 2004 Dataram Corporation announced the results of operations for the third fiscal quarter. A copy of this public announcement is attached as an exhibit and is incorporated herein by reference. An associated dial-in conference call occurred on the date of the announcement's release which was itself publicly announced and broadly accessible to the public. Further information about the Company is available at http://www.dataram.com.

The information provided in this report and in that conference call may include forward-looking statements relating to future events, such as the development of new products, the commencement of production, or the future financial performance of the Company. Actual results may differ from such projections and are subject to certain risks including, without limitation, risks arising from: changes in the price of memory chips, changes in the demand for memory systems, increased competition in the memory systems industry, order cancellations, delays in developing and commercializing new products and other factors described in the Company's most recent Annual Report on Form 10-K, filed with the Securities and Exchange Commission, which can be reviewed at http://www.sec.gov and at http://www.dataram.com.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

# DATARAM CORPORATION

By: MARK MADDOCKS
Date: February 18, 2004

Mark Maddocks, Vice President-Finance and Chief Financial Officer

#### DATARAM

#### PRESS RELEASE

Dataram Contact: Investor Contact: Mark Maddocks, Joe Zappulla

Vice President-Finance, CFO Wall Street Investor Relations Corp.

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# DATARAM REPORTS INCREASED EARNINGS IN THIRD QUARTER

- o Company Earns \$.08 Per Diluted Share in Third Quarter
- o Sequential Revenue Growth of 36%

PRINCETON, N.J. February 18, 2004 - Dataram Corporation (NASDAQ: DRAM) today reported its financial results for its third quarter ended January 31, 2004. Revenues for the third quarter were \$17.1 million, an increase of \$4.5 million or 36 percent from the prior sequential quarter revenues of \$12.6 million, and compares to revenues of \$12.8 million for the third quarter of last fiscal year. Net earnings for the third quarter were \$732,000 or \$0.08 per diluted share compared to a net loss of \$163,000 or \$0.02 per share in the second quarter of the current fiscal year and a net loss of \$793,000 or \$0.09 per share in the third quarter of the previous fiscal year.

Revenues for the first nine months of the current fiscal year were \$42.0 million compared to \$41.0 million for the previous fiscal year period. Net earnings for this period were \$741,000 or \$0.08 per diluted share compared to a net loss of \$2.9 million or \$0.34 per share for the prior year comparable period.

(In 000's, except per Second Third Nine share amounts) Quarter Quarter Months

FY 2004 FY 2004 FY 2003 FY 2004 FY

2003(1)

Revenues \$ 12,638 \$ 17,131 \$ 12,758 \$ 42,036 \$ 41,010

Earnings (loss) from

operations (186) 711 \$ (1,244) 662 (3,830) Net earnings (loss) (163) 732 \$ (793) 741 (2,869) Diluted earnings (loss)

per share (0.02) \$ 0.08 \$ (0.09) 0.08 (0.34)

(1) Includes a pretax restructuring charge of \$740.

Robert V. Tarantino, Dataram's chairman and CEO, commented, "The improvement in our order rate which we began to experience in the latter part of the second quarter, has continued through the third quarter, reflecting an improving economic environment for companies in the IT industry. We are experiencing growth in sales of our memory products to our OEM customers as well as to our compatibles customers." Mr. Tarantino concluded, "As we enter our fourth quarter, we are encouraged by the improving business environment and we expect continued improvement in earnings in the fourth quarter."

Mark Maddocks, Dataram's vice president of finance and CFO, added, "Our gross margins returned to approximately 25% in the third quarter and are expected to remain at that level or better in the upcoming quarter. Engineering and S,G&A expenses totaled approximately \$3.5 million in the third quarter. Fourth quarter expenses are expected to be in this range or slightly lower. The Company's balance sheet remains strong. Our current ratio is 3.6-to-1 and we have no long-term debt."

Dataram will conduct a conference call today at 4:30 p.m. (EST) today to present its third quarter financial results and to respond to investor questions. Interested shareholders may participate in the call by dialing 800-718-6841 and providing the following reservation number: 21185629. It

is recommended that participants call 10 minutes before the conference call is scheduled to begin. The conference call can also be accessed over the Internet through Vcall at www.vcall.com. A replay of the call will be available approximately one hour after the completion of the conference call through Vcall and for 24 hours by dialing 800-633-8284 or 402-977-9140 and entering the reservation number listed above.

#### ABOUT DATARAM CORPORATION

Dataram is a worldwide leader in the design and manufacture of high capacity, reliable and innovative memory solutions. With over 36 years experience Dataram provides customized memory solutions for OEMs and compatible memory for leading brands including HP/Compaq, Dell, IBM, SGI, Sun Microsystems and Intel. For more information about Dataram, visit www.dataram.com

The information provided in this press release may include forward-looking statements relating to future events, such as the development of new products, the commencement of production, or the future financial performance of the Company. Actual results may differ from such projections and are subject to certain risks including, without limitation, risks arising from: changes in the price of memory chips, changes in the demand for memory systems, increased competition in the memory systems industry, order cancellations, delays in developing and commercializing new products and other factors described in the Company's most recent Annual Report on Form 10-K, filed with the Securities and Exchange Commission, which can be reviewed at http://www.sec.gov.

\*\*\*\*\* Financial Tables Follow \*\*\*\*\*

DATARAM CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

Third Quarter Ended Nine Months Ended January 31 January 31, 2004 2003 2004 2003 Revenues \$ 17,131 \$ 12,758 \$ 42,036 \$41,009 Costs and expenses: Cost of sales 12,923 9,286 31,373 29,796 Engineering and development 317 375 963 1,156 Selling, general and administrative 3,180 4,341 9,038 13,148 Restructuring charges 740 16,420 14,002 41,374 44,840 Earnings (loss) from operations 711 (1,244)662 (3,380)94 Other income (expense), net (2)152 (56)Earnings (loss) before income taxes 805 (1,246)814 (3,886)Income tax provision (benefit) 73 (453)(1,017)Net earnings (loss) 732 \$ (793) \$ 741 \$ (2,869)

\$ 0.09 \$ (0.09) \$ 0.09

\$ (0.34)

Net earnings (loss) per share:

Basic

Diluted	\$	0.08	\$	(0.09)	\$	0.08	\$ (0.34	
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Average number of shares outstanding:
Basic 8,49

8,497 8,510 8,497 8,499 Diluted 8,882 8,510 8,769 8,499

## DATARAM CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

(Unaudited)

Jan	January 31, 2004		April 30, 2003			
ASSETS						
Current assets:						
Cash and cash equivaler	nts	\$	3,937		\$ 2,500	
Trade receivables, net		7,	369		6,292	
Income tax receivable			0		3,138	
Inventories		3,562		2,	855	
Deferred income taxes			822		723	
Other current assets		20	01		111	
Total current assets		15,8	391		15,619	
Property and equipment, r	net		3,235		4,564	
Other assets		50		2	4	
Total assets	\$	19,170	5	\$ 2	0,207	

# LIABILITIES AND STOCKHOLDERS' EQUITY

**Current Liabilities** 

Accounts payable Accrued liabilities Total current liabilities	\$ 3,530 884 4,414	\$ 3,208 2,978 6,186
Stockholders' equity	14,762	14,021
Total liabilities and stockholders' equity	\$ 19,176	\$ 20,207